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Tristate Health MSO Selects STI Computer Services to Deliver Cybersecurity and Managed IT Resources for Member Practices

Strategic Partnership Provides Independent Physician Practices with Affordable Access to Healthcare-Focused IT Management, Cybersecurity Protection, and Compliance Support

EAGLEVILLE, PA – STI Computer Services, Inc. (STI MSP), a healthcare-focused managed technology and cybersecurity provider headquartered in Eagleville, Pennsylvania, today announced that Tristate Health MSO has selected STI Computer Services as a strategic technology partner to provide managed IT services, cybersecurity protection, and technology consulting resources to Tristate Health MSO member practices throughout the region.

The partnership expands access to specialized healthcare technology services designed to help physician-owned medical practices strengthen cybersecurity readiness, improve operational efficiency, reduce technology risk, and maintain regulatory compliance while preserving their independence.

Cybersecurity threats continue to challenge healthcare organizations of every size. Physician practices face increasing exposure to ransomware attacks, business interruption, electronic health record disruption, patient data breaches, regulatory reporting requirements, HIPAA penalties, legal expenses, and loss of patient confidence. Through this partnership, Tristate Health MSO member organizations gain access to proven healthcare-focused technology services specifically designed to mitigate these risks and improve business continuity.

Healthcare-Focused Managed Services

STI Computer Services has been providing healthcare technology services since 1979 and supports hundreds of medical organizations including physician practices, ambulatory surgery centers, and specialty healthcare facilities. The company offers 24x7 monitoring, managed cybersecurity services, backup solutions, technical help desk services, technology consulting, VoIP communications, hardware procurement, implementation services, and healthcare IT expertise developed through decades of experience supporting medical organizations.

As part of the Tristate Health MSO program, participating practices will have access to three IT service levels:

- **MSP on Retainer** – An innovative, continuous 24x7 monitoring and cybersecurity protection utilizing advanced Remote Monitoring and Management technologies. STI MSP provides member practices enterprise-grade IT monitoring at low-cost member pricing. STI compares this level of service model to an Intensive Care Unit monitoring environment where systems are continuously observed, and intervention occurs only when needed. MSP on Retainer provides affordable enterprise-level monitoring and cybersecurity protection with a Managed Services relationship that few independent medical facilities could afford in the past.
- **MSP Core Program** – STI's comprehensive managed services offering that includes proactive IT management, patch management, help desk services, break/fix support, security awareness training, strategic IT planning, and cybersecurity management
- **Basic Time and Material Services** – Flexible technical support for practices requiring occasional assistance with installation services, equipment procurement, troubleshooting, consulting, and project work

Advancing Practice Protection and Independence

"Independent physician practices continue to face growing technology and cybersecurity challenges while remaining focused on patient care," said Ted Itzkowitz, CEO of STI Computer Services. "This partnership allows Tristate Health MSO members to access healthcare-focused managed IT and cybersecurity services at pricing models designed specifically for physician-owned organizations. Our goal is to provide meaningful protection while helping practices maintain operational independence and business continuity."

According to STI, every medical facility needs to maintain four critical components of a comprehensive cybersecurity strategy:

1. an annual HIPAA Security Risk Assessment,
2. continuous IT and cybersecurity monitoring through an MSP organization,
3. ongoing HIPAA security compliance and staff training,
4. and appropriate cyber insurance coverage.

The new Tristate Health MSO program supports these objectives by helping Tristate Health MSO member organizations establish a strong technology and cybersecurity relationship with STI MSP to meet the second critical component of a comprehensive cybersecurity strategy.

"Independent physician practices should not have to choose between protecting their patients and technology systems and maintaining an affordable operating model," said Nicholas Melchiorre of Tristate Health. "As the co-employer supporting our clients' practices, Tristate Health recognizes the shared responsibility of protecting the people, systems, and patient information that independent practices rely on every day," he added.

"Employees are often targeted by increasingly sophisticated cyberattacks, and smaller practices may not have access to the same resources as larger healthcare organizations. Our collaboration with STI MSP allows us to provide an additional layer of affordable, healthcare-focused cybersecurity protection, helping our clients reduce risk, strengthen business continuity, and remain focused on patient care."

About STI Computer Services (STI MSP)

STI Computer Services, Inc. is a healthcare-centric Information Technology and Managed Services Organization headquartered in Eagleville, Pennsylvania. Established in 1979, STI provides managed IT services, cybersecurity monitoring, technical support, cloud and backup solutions, VoIP communications, hardware procurement, installation services, and strategic technology consulting. STI MSP supports hundreds of healthcare organizations and has extensive experience with physician practices, ambulatory surgery centers, electronic health records, healthcare operations, and HIPAA-related technology requirements.

About Tristate Health MSO

Tristate Health MSO is dedicated to helping physician practices improve operational performance, reduce administrative burden, and gain access to services that support long-term growth and independence. Through strategic relationships and member-focused programs, Tristate Health MSO helps healthcare organizations address evolving business, operational, and technology challenges.

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