STI Computer Services Inc.

ChartMaker® Medical Suite

Don't just computerize your charts — *automate your entire practice.*

Obstetrical and Gynecological Specialists

STI Computer Services, Inc. Valley Forge Corporate Center, 2700 Van Buren Avenue, Eagleville, PA, 19403
http://www.sticomputer.com

CHART MAKER®
Medical Suite

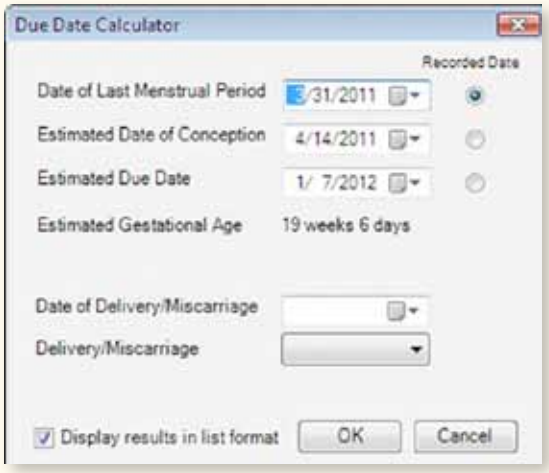
For Obstetrics & Gynecological Specialists

STI Computer Services recognizes that the needs of your practice are unique. ChartMaker®'s Electronic Medical Record software is designed to meet your specific needs and match the workflow process of a typical OBGYN office. ChartMaker Clinical incorporates features designed to make your day go smoothly.

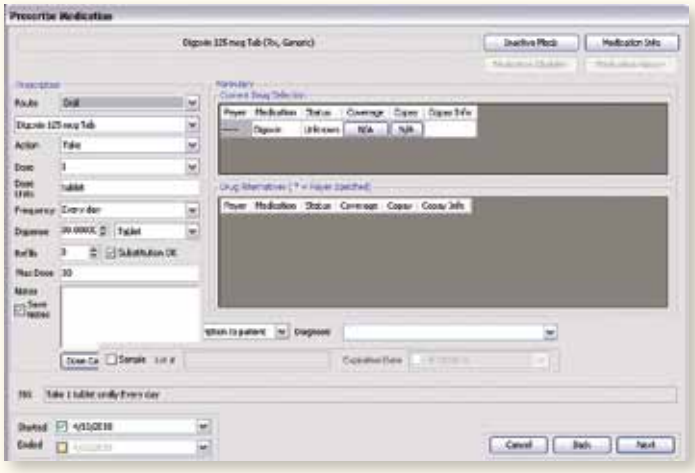
With ChartMaker Clinical, OBGYN staff will quickly document patient encounters, record findings, generate referral letters with associated documentation, and calculate billing codes in record time.

- **OBGYN Document Management**
- **Electronic Prescribing**
- **Messaging**
- **Orders Management**
- **Voice Recognition**
- **Lab Interface**
- **Electronic ACOG Form**
- **E&M Coding Assistance**
- **HL7 Custom Interfaces**
- **Integrated Practice Management & Scheduling**
- **Custom Flow Sheets**
- **Tablet PC Enabled**
- **Client/Server or ASP based**

Pregnancy Calculator



ePrescribing Interface



For a personal demonstration email or call Ali Bentley today at abentley@sticomputer.com or (610) 405-6514.

Standard OBGYN Templates

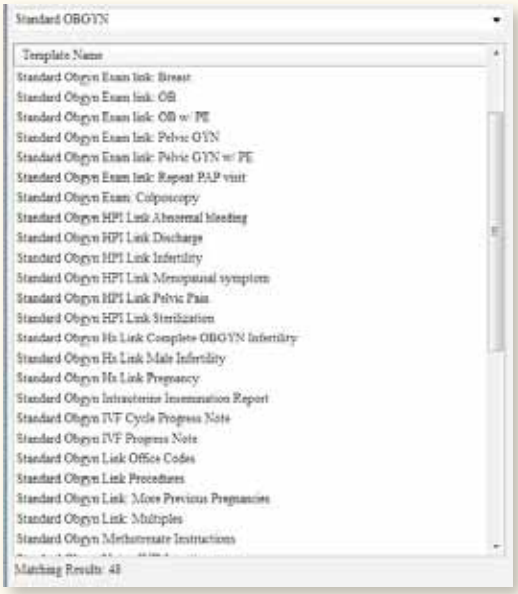
CHARTMAKER® STANDARD OBGYN TEMPLATES INCLUDE:

- ✓ Standard E&M Initial/Follow-up Visit
- ✓ Blood draw note
- ✓ Summary Sheet
- ✓ Return to Work/School Letter
- ✓ Letter to Referring
- ✓ Prescription Refill
- ✓ Communication Documentation
- ✓ Flu Shot

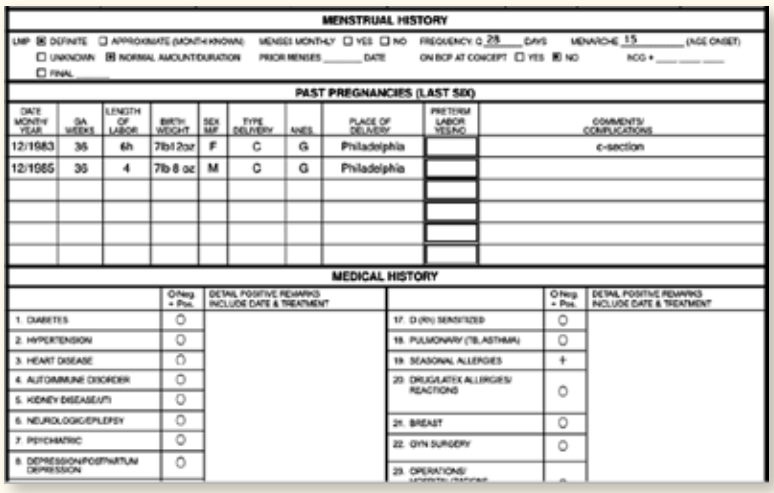
OBGYN TEMPLATES INCLUDE:

- ✓ OBGYN Specific HPI's, Review of Systems, and Physical Exams
- ✓ Pre-configured OBGYN diagnoses, orders, and billing codes
- ✓ Automatically generates referral letters and faxes directly from patient's chart
- ✓ Electronic ACOG Form
- ✓ IVF Cycle Progress Note
- ✓ Prenatal Record
- ✓ Methotrexate Instructions
- ✓ Colposcopy Exam
- ✓ CCs/HPIs:
  - Routine Gynecological Exam
  - Abnormal Bleeding
  - Discharge
  - Infertility
  - Menopausal Symptoms
  - Pelvic Pain
  - Sterilization

OBGYN Standard Template Pick List



Electronic ACOG Form



Customization is a term commonly heard from EMR vendors, but there are major differences to what they refer. Can you change words in drop downs? Can you change the layout and format of your notes and letters? An EMR should be flexible and able to customize to your existing workflow. ChartMaker® not only offers a library of Obstetrical and Gynecological specific templates, but also offers customization options that can model your existing templates and forms. You have the ability to do it yourself through ***Template Editor*** or work with our template development team and customize forms created for you by an STI specialist.

CHART MAKER®
Medical Suite

Integrated Practice Management and Electronic Medical Records

Better Medicine and Increased Revenue

The ***ChartMaker® Medical Suite*** consists of four unified modules with a phased implementation approach at an affordable cost. Installing ChartMaker modules is designed to make your transition more manageable and not stress your office financially. When looking into Electronic Medical Records, it is suggested that an EMR should have: an integrated Practice Management System, template development, E&M coding and auditing, e-prescribing and refill process (including allergy reference and interactions), as well as integration of Microsoft Word formatted chart notes and previously scanned charts in PDF format. The *ChartMaker® Medical Suite* provides ***ALL*** of these capabilities through our *Practice Manager* Module, *Scheduler*, *Entry Point* (for ePrescribing, Labs and Document Management) and *Clinical*.

ChartMaker Medical Suite has been programmed with the latest technology for the future – Microsoft SQL database and Microsoft's Net framework for both client/server and web-based (cloud) applications. This is the next generation in practice management software, a product for today and for the future. You can install any of the modules that you need today and feel assured that you would be able to expand your system with additional modules whenever you need them.

A successful EMR needs intuitive, specialty-specific, physician-developed and tested templates as well as excellent functionality to support the entire office. ChartMaker does this in the following ways.

Integrated Practice Management for OBGYN:

ChartMaker® Practice Manager is one of the most robust and user-friendly billing software systems on the market today. *Practice Manager* handles all of your electronic insurance billing. Your computer can automatically and quickly post your Medicare and other commercial EOMBs, saving your staff hours of work each week. *Practice Manager* will also automatically bill your patients for their co-pay. You can quickly access any patient with a certain diagnosis, or show you how different insurance plans pay you for any OBGYN procedure. Managed care reports give you the information you need to compare insurance payments, track and analyze capitation payments, and negotiate fees with your insurance carriers.

OBGYN Specific Scheduling & Recalls:

ChartMaker® Clinical can remind you of required patient procedures, and when to deliver preventive or follow up services. The system provides quality assurance to review patients with specific illnesses or taking certain medications. The *Recalls Not Seen* report shows you patients who have not been seen for required procedures.

Payer Inquiry:

Many OBGYN offices spend valuable staff time on the phone or internet trying to retrieve eligibility and referral information. In some cases, offices take a chance and submit claims without verifying one or both of these vital pieces of information.

ChartMaker's Payer Inquiry Module does all this via the Internet and can import real time, up-to-date information directly from the clearing house in two to four seconds per inquiry. There is no need to pay someone to gather this important information, because ChartMaker eliminates this task.

Scanning Module:

The *Scanning Module* scans patient's paper records and develops information related to the patient's medical history. It efficiently organizes the acquisition of patient medical history and allows staff to input comprehensive patient history — conveniently building an electronic medical record.

Fax Module:

The Fax Module allows for sending, receiving and managing faxes using e-mail, internet or a fax appliance.

Customer PROFILE

Specialty — OB/GYN

Melissa L. Delaney DO, FACOOG, MSc

Starting a Practice -

After leaving a six-provider practice, Dr. Melissa Delaney opened her own practice in March 2006 in West Chester, Pennsylvania. Stepping into Dr. Delaney's office is like going to the "spa". The office is modern, beautiful, inviting and has quiet calming music to help patients relax.

Although she never used an Electronic Medical Records (EMR) system previously, Dr. Delaney was interested in using technology to improve productivity. Being married to an IT geek didn't hurt either, so she decided to start her practice off the right way. She planned to implement the complete ChartMaker Medical Suite: Practice Manager, Scheduler, Entry Point, and Clinical in her new practice.

Melissa L. Delaney DO, FACOOG, MSc

Before EMR -

Dr. Delaney clearly remembers life without an EMR. Charts were lost while multiple people frantically went through the office looking for them. There were huge piles of charts on the nurses' desks waiting for results and re-filing. These were the backlog of results that needed to be attached to the chart, signed off on, and then filed. Dr. Delaney would see the patient but often did not have the latest lab/test results in the chart in front of her. Informed decisions are difficult when you do not have current information.

After EMR -

After EMR - With ChartMaker, there are no more lost charts. Results from Quest, LabCorp, and the two hospitals she is affiliated with come in electronically to her "To Do List" with no delay. Abnormal results are displayed in red so they can be prioritized. Information is immediately available.

To better serve her patients, Dr. Delaney has computer access next to every phone in the office enabling the staff to document messages, assist patients, and retrieve information quickly. Patient records can be easily printed or saved to an electronic format and given to the patient at the end of a visit. With e-prescribing, there are no more handwritten prescriptions. "*There is no blockage between you and patient care. ChartMaker has made our office more efficient and made it possible for us to do what we need to do without having to hire additional staff. It is so much easier! I can see as many patients as I need to see.*"

Advice From Someone Who's Done It

For other doctors considering EMR, Dr. Delaney gives this advice:

- *In order for this to work, you have to want to do this. Your level of commitment will make or break your success.*
- *Anticipate some resistance. There is always going to be one person who does not want to go electronic. Expect this. Move ahead anyway.*
- *Anticipate challenges. Realize that with challenge comes new learning opportunities.*
- *Expect the transition to take at least 3 months to get accustomed to new ways of doing things. It is well worth the effort.*
- *Don't ever worry about the investment. It easily pays for itself with fewer staff and ease of communication with patients.*

As you move ahead, STI's team of support staff is there to help you get your issues resolved quickly. Dr. Delaney remarked, *"I have been really happy with STI. Tech support is awesome!"*

MELISSA L. DELANEY DO, FACOOG, MSc is board certified in OB/GYN through PCOM, Philadelphia. After her OB/GYN residency in both OB/GYN and Internal Medicine, she spent six years with Brandywine Hospital in OB/GYN before starting her own solo OB/GYN practice in West Chester, PA in 2006 (affiliated with both Chester County Hospital and Paoli Hospital).

She achieved the TOP DOC of the Main Line in 2007 and has held a Credentials Committee position for over 11 years. Along with being well adept at handling high risk pregnancies and delivering many babies, Dr. Delaney uses the newest technology such as robotic and laparoscopic surgery (with the benefit of shorter healing time) and several in-office procedures such as endometrial ablations for gynecological concerns.

A Philadelphia native, Dr. Delaney resides in Chester County, PA with her husband and three children and remains active in her community.

Waiting to Implement an EMR Could Cost You.

ARRA Stimulus Overview

You have probably heard about the federal stimulus for practices that implement and "meaningfully use" a certified Electronic Medical Records (EMR) system. But, not starting now could cost you dearly. Here's an overview of what this means to your practice.

HITECH Incentives for Medicare/Medicaid

Office-based Medicare participating providers who "meaningfully use" a certified EMR, starting in 2012 are eligible to receive 75% of their Medicare allowable professional charges up to a maximum of $44,000 per provider over 5 years.

There is also an incentive for Medicaid participating providers, who have at least 30% of their patients paying through Medicaid (or 20% for pediatricians). If that describes your medical practice, you are eligible for up to $64,000 per provider over 6 years.

Waiting Can Cost You Money

According to the HITECH Act, only Medicare practices that demonstrate meaningful use in 2012 are eligible to receive the maximum incentive of $44,000 per provider. If you wait to implement an EMR until 2013 or later the incentive dollar amount decreases. If you start in 2013 the total incentive over 5 years is $39,000, and $24,000 if you start in 2014. In 2015 there is no incentive at all. We think you are better off if you start early. Consider the following:

Wait Times — Late adopters may end up getting less money than practices that started earlier because they can't get installed and trained in time to qualify for the higher payments. With many practices signing to purchase an EMR, there is commonly a wait time between the time you sign the contract and the date when installation and training can begin. Among EMR vendors, wait times of 3 months are common and could even lengthen as software vendors struggle to meet the demand.

Year	Up To:
2012	$18,000
2013	$12,000
2014	$8,000
2015	$4,000
2016	$2,000
Total	**$44,000**

Learning Curve — You need to learn how to use your EMR before you can demonstrate "meaningful use". Changing to an EMR takes adjustment time. However, once fully implemented, you wouldn't ever want to go back to a paper and pen. Many practices say it takes up to 3 to 6 months to become proficient in using an EMR.

When Will I Receive Payment?

To receive your $18,000 per physician, in the fastest way, you need to show "meaningful use" in 2012 for at least 90 consecutive days, and have reached your maximum reimbursable allowable professional charges of $24,000. CMS has stated that they plan to make the incentive payment within 45 days. Then, for the subsequent years, you must demonstrate the appropriate stage of "meaningful use" for the entirety of each year and you will receive one payment annually (as shown in the table).

So, at best you need between 6 to 9 months from your order date to install, implement, train and attest for meaningful use to receive the maximum incentive. If you don't start soon you could run out of time to get the maximum incentive, starting in 2012.

Where Do I Start?

The best way to get started is to schedule a time to sit down with your STI representative and discuss your practice needs in detail. I will be happy to show you why we provide the best software and software support in the industry.

Call today to set-up a meeting 800-487-9135 • Extension 1169

Call 800-487-9135 ext. 1169 for more information or, fax this form to (800) 971-7735.
STI Computer Services, Inc. • Valley Forge Corporate Center • 2700 Van Buren Avenue • Eagleville, PA 19403

Name: _____

Practice: _____

Address: _____

City: _____ State: _____ Zip code: _____

Specialty: _____

Telephone: _____ Email: _____

❑ **Please call me to set up a demonstration and provide an exact quote.**

❑ **Please send additional information about ChartMaker Medical Suite®.**

STI Computer Services Inc.

CHART MAKER® Medical Suite

ChartMaker Clinical 3.7
CCHIT CERTIFIED 2011
Ambulatory EHR

STI Has All The Pieces - Hardware • Software • Support
If you are looking for a complete, affordable, integrated solution to your practice software needs, you have found it with ChartMaker®.

Make this your year to add Electronic Medical Records.
The ChartMaker Medical Suite is the next generation in practice management software, a product for today and for the future. It has been programmed with the latest technology — Microsoft SQL database and Microsoft's.Net framework for both client/server and web-based applications. It is a unified suite of products that can be installed modularly within your office. You can install any of the modules that you need today, and feel assured that you would be able to expand your system with additional modules whenever you need them.

The ChartMaker Medical Suite

1. ***ChartMaker® Practice Manager***
2. ***ChartMaker® Scheduler***
3. ***ChartMaker® Entry Point***
4. ***ChartMaker® Clinical EMR***

ChartMaker® Scheduler makes scheduling easy with color-coded graphics and automatic reminders. Eligibility Checking is included!

ChartMaker® Practice Manager handles all of your billing needs from start to finish with all the stability and functionality of a real Microsoft Windows system. Best of all, STI provides Electronic Claim submission to most carriers.

ChartMaker® Entry Point uses modern scanning functionality to provide an orderly transition of existing paper medical charts into an electronic format. A detailed patient face sheet with automatic reminders, electronic prescription writing, and electronic lab results are included.

ChartMaker® Clinical EMR is a pen-based, template-driven system of Electronic Medical Records which can be customized to your medical specialty. It is designed to produce legible, detailed patient charts which can be securely accessed from a home office or other remote location. With voice-recognition features, referral correspondence can be created directly from progress notes. A Coding Assistant is included to help determine the correct E&M code from the completed office note.

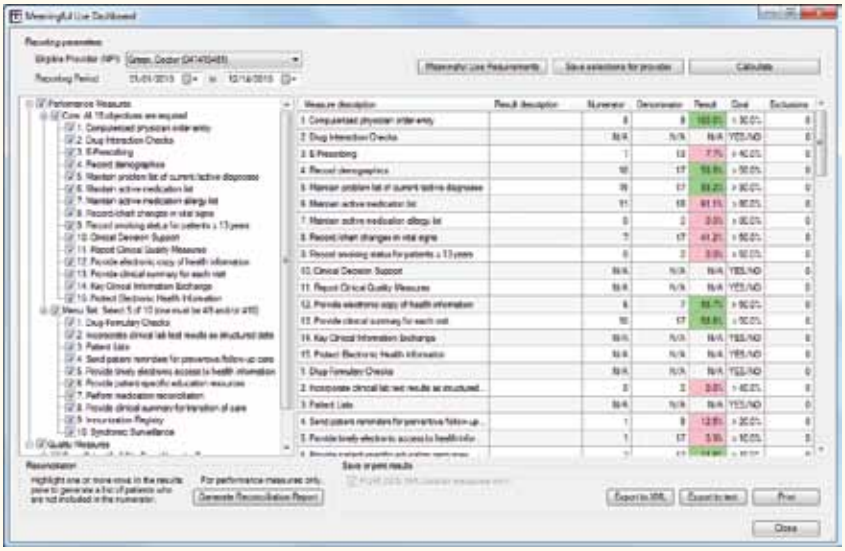
Proven Experience — While many other vendors are less than five years old, STI sold its first Practice Management System in 1979. With new vendors the EMR may be sufficient, but how robust is their practice management option? A good EMR with a weak practice management component won't do your practice any good, and may cost you a lot of money in rejected insurance claims. STI currently has over 3,000 medical practice customers using their software — representing over 7,500 physicians. STI prides itself on its reputation for great system support.

Trust — Purchase your software from a trusted company with an established track record in providing excellent software support to the medical community.

For questions call Ali Bentley: 800 487-9135 Ext. 1169.

MEANINGFUL USE MADE EASY WITH CHARTMAKER'S DASHBOARD

Have You Achieved 'Meaningful Use'?
Access The Meaningful Use Dashboard In ChartMaker® Clinical To Find Out.



MEANINGFUL USE PHYSICIANS CAN RECEIVE $44,000

The Meaningful Use Dashboard is a feature of the ChartMaker® Medical Suite which is the mechanism through which you will assess whether you are meeting the requirements for Meaningful Use to qualify to receive up to a $44,000 incentive per physician.

ChartMaker Medical Suite v 3.7 by STI Computer Services, Inc is 2011/2012 compliant and has been certified by the Certification Commission for Health Information Technology (CCHIT®), an ONC-ATCB, in accordance with the applicable certification criteria for Eligible Providers adopted by the Secretary of Health and Human Services. This certification does not represent an endorsement by the U.S. Department of Health and Human Services or guarantee the receipt of incentive payments. January 5, 2011 - CC-1112-865040-1 Quality Measures Certified: NQF 0421, NQF 0013, NQF 0028, NQF 0041, NQF 0024, NQF 0038, NQF 0031, NQF 0043 and NQF 0068.
Self Attested Additional Software Used in Testing: cid:image001.png@01CBACA7.1EDE1D60.

STI Computer Services Inc.

Main Corporate Office Valley Forge Corporate Center

2700 Van Buren Avenue, Eagleville, PA 19403

Telephone: (610) 650-9700 Toll Free: (800) 487-9135
Fax: (800) 971-7735

CHART MAKER® Medical Suite

What Our Customers Say

"When you look at your return on investment, you can definitely see your costs coming down."

"One of the biggest benefits is that we fax the completed report to the referring physician right after the examination and it really looks better than it did before."

ChartMaker Clinical 3.7 CCHIT CERTIFIED 2011 Ambulatory EHR

Microsoft .net

Microsoft GOLD CERTIFIED Partner

ONC-ATCB CERTIFIED Supporting Meaningful Use 2011-2012 Complete EHR
ChartMaker Medical Suite 3.7
CC-1112-865040-1

EHRA

MSNJ MEDICAL SOCIETY OF NEW JERSEY Platinum Corporate Partner

HEALTH HUB

DHIN Delaware Health Information Network

Made and supported in the USA.

Don't miss the financial incentives explained inside!

Contact Ali Bentley today.

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or email abentley@sticomputer.com

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